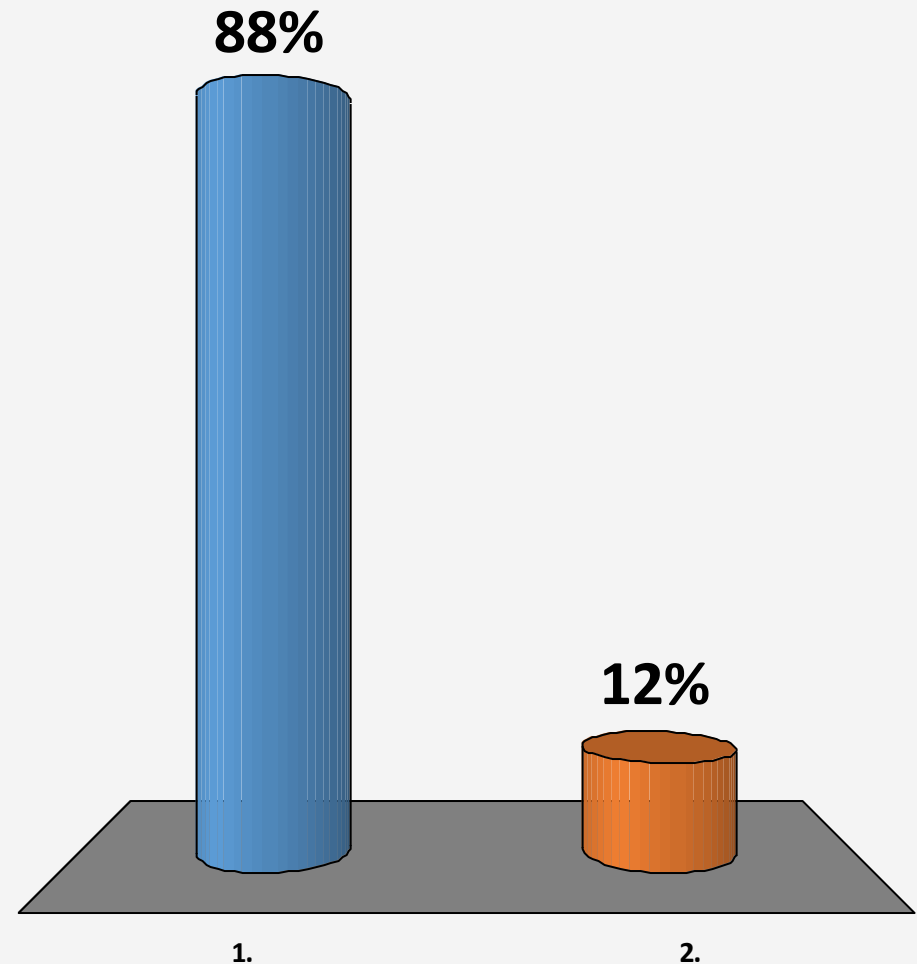


# Polling Session You Vote!



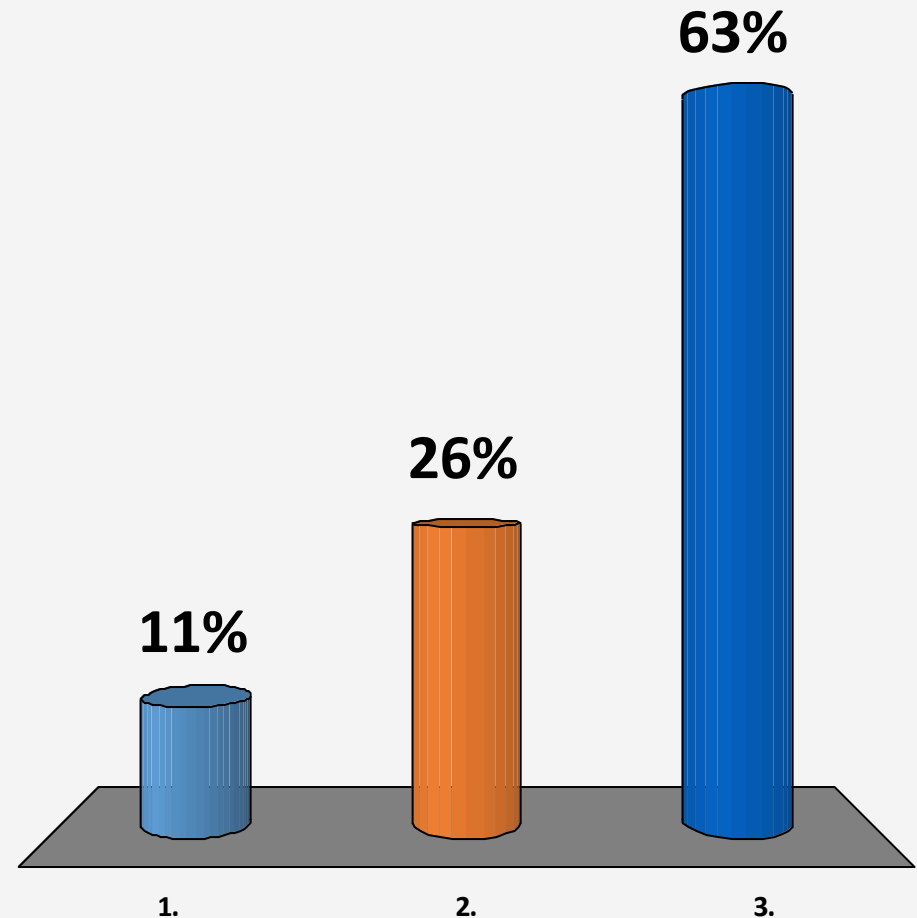
# 1. Are you awake? 你是醒着的吗?

1. Yes 是
2. No 否



## 2. How good is Cape Town? 开普敦有多好？

1. Good 好
2. Very good 非常好
3. Very, very good 非常非常好



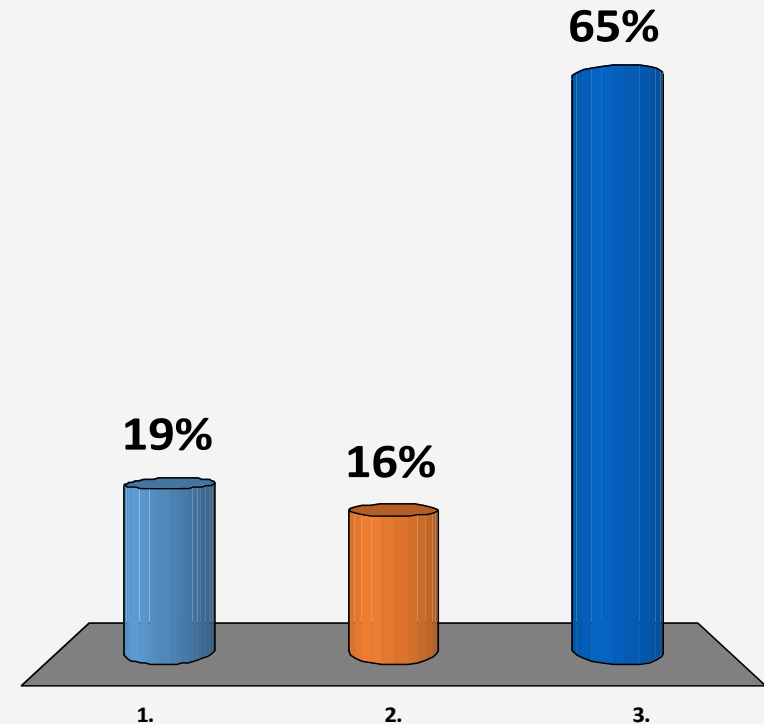
# **BEST PRESENTATION FOR A NEW MN PROJECT**

关于新兴锰项目的最佳报告

Q: What was the best presentation made today for a new Mn project? Best presentation NOT best project. (Listed in order of appearance.)

问：今天关于新兴锰项目的最佳报告是哪个？注意请选出最佳报告而非最佳项目。以下按报告时间先后顺序排列：

1. CMM: SiMn & EMM Plants in Gabon  
康密劳锰金属：加蓬硅锰与电解锰厂
2. Sakura Ferroalloys Project **Sakura**合金厂项目
3. Is Mn Reprotoxic? A Research Project  
研究报告：锰有毒吗？

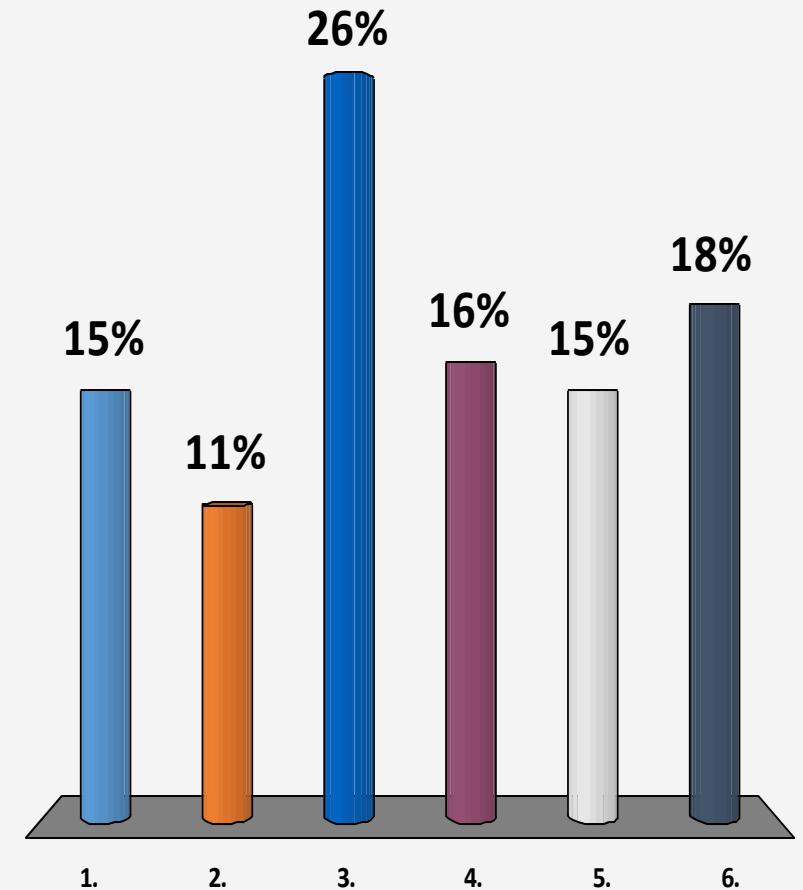


# QUESTIONS RELATED TO THE IMnI

与锰协相关问题

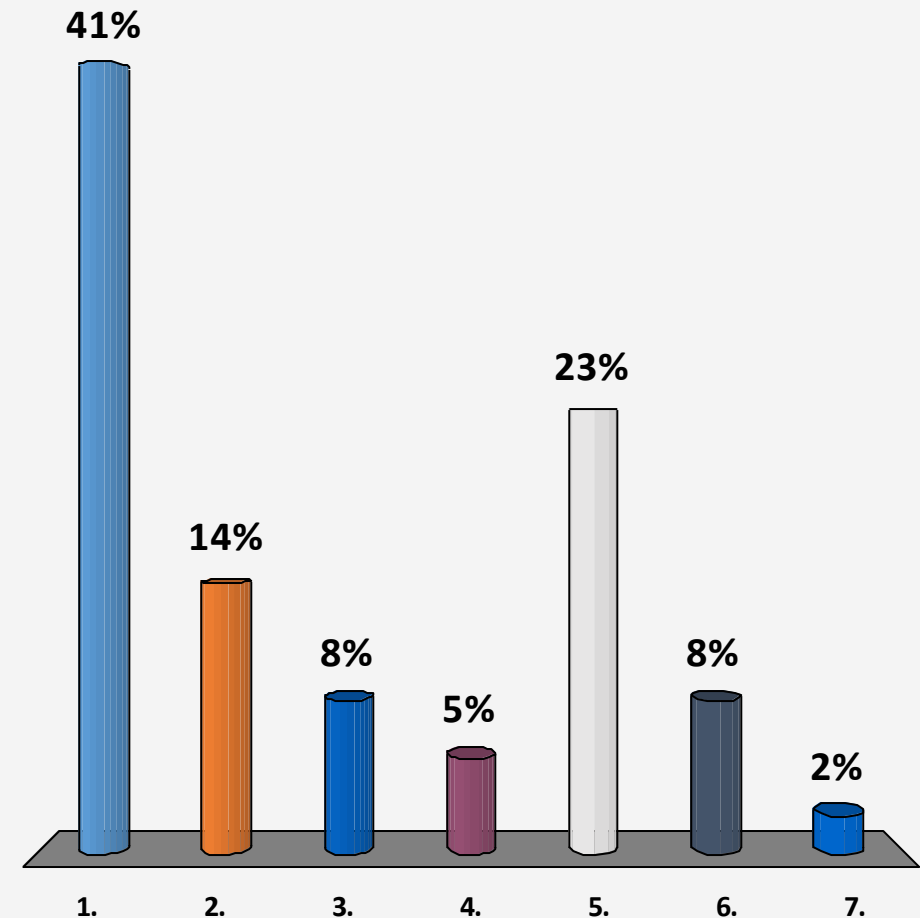
# 1. Who are you? 您的企业性质

1. Ore producer 矿石生产企业
2. Alloy producer 合金生产企业
3. Both ore & alloy producer 矿石与合金生产企业
4. Trader 贸易商
5. Industry service provider 行业服务提供商
6. Other 其它



## 2. Where are you based? 您的工作地点:

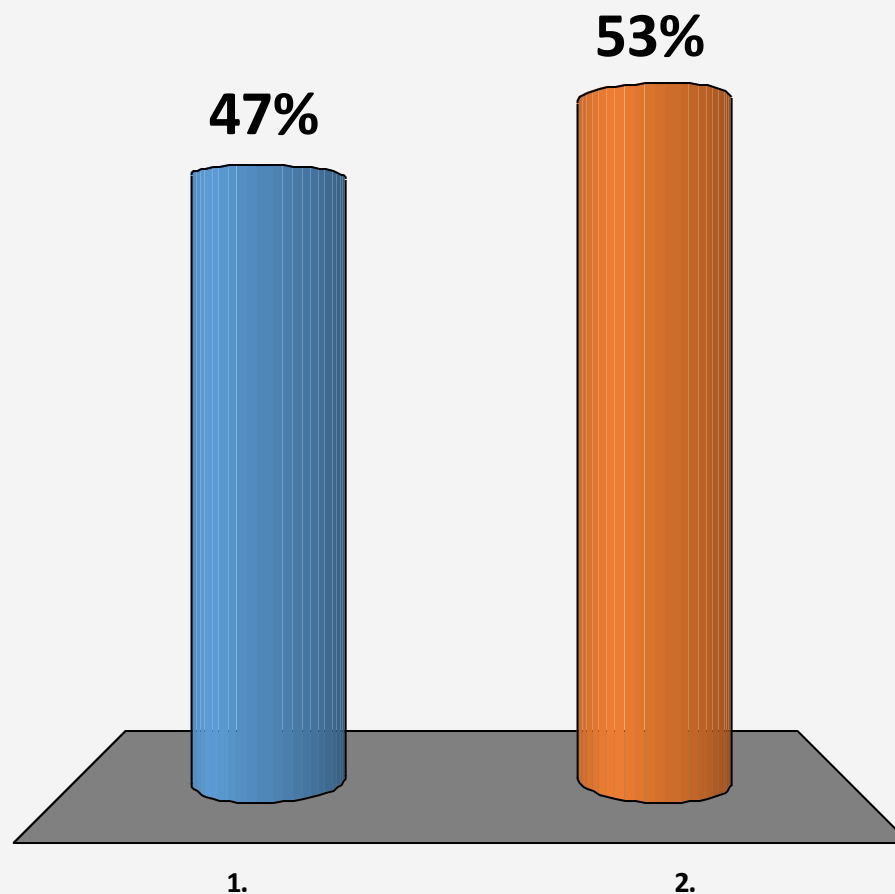
1. Africa 非洲
2. Europe & CIS 欧洲或独联体国家
3. China 中国
4. India 印度
5. Other Asia 亚洲其他国家
6. Americas 美洲
7. Oceania 大洋洲





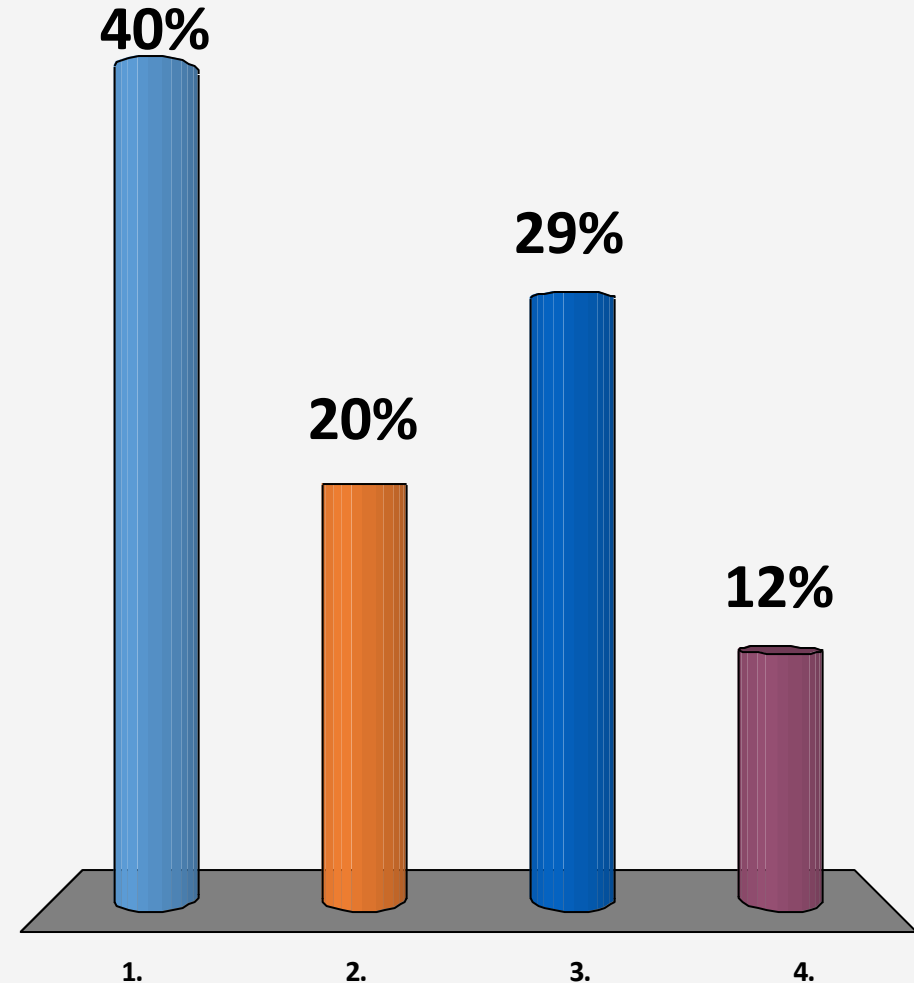
### 3. Have you seen the IMnI's new Website? 您浏览过国际锰协的新网站吗？

- 1. Yes 是
- 2. No 否



**4. IMnI provides its members with a number of tools and services. Which is the most valuable to you?**  
国际锰协为其成员提供了一系列的工具和服务。对您而言，哪种工具或服务最有价值？

1. Annual Conference & other networking events 年会及其它社交活动
2. Publications: Mn Matters, China, India and Rest of the World Weekly Reports ...出版物：《中国市场周报》、《印度市场周报》、《其它市场周报》.....
3. Stats & Market Research 统计及市场调查
4. OHES Studies & Regulatory Information 国际锰协职业健康、环境与安全（OHES）研究及监管信息



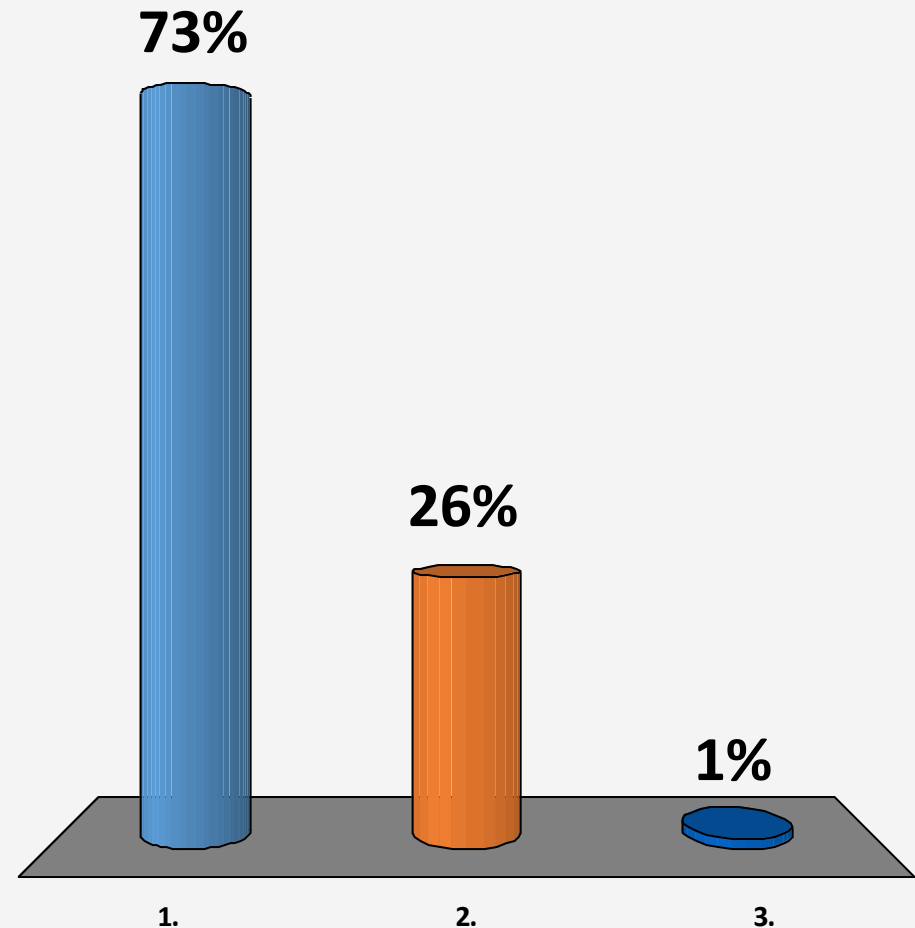
# **QUESTIONS RELATED TO THE IMnI ANNUAL CONFERENCE**

与国际锰协年会相关的问题

# 1. How do you rate this 40<sup>th</sup> IMnI Annual Conference overall.

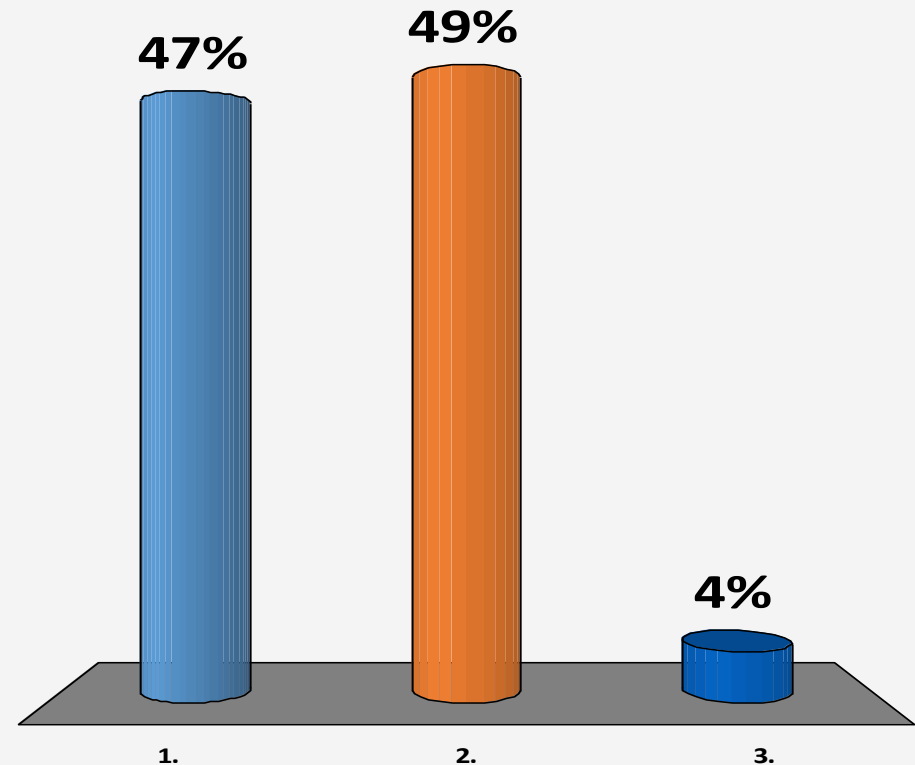
您如何评价第40届国际锰协年会？

1. Excellent 优秀
2. Fair 一般
3. Poor 差



**2. Compared to our other recent Annual Conferences (Cancun, Jeju Island, Istanbul), how does this one compare. 与其它最近几年举行的年会（坎昆年会、济州岛年会、伊斯坦布尔年会）相比，您认为第40届年会如何？**

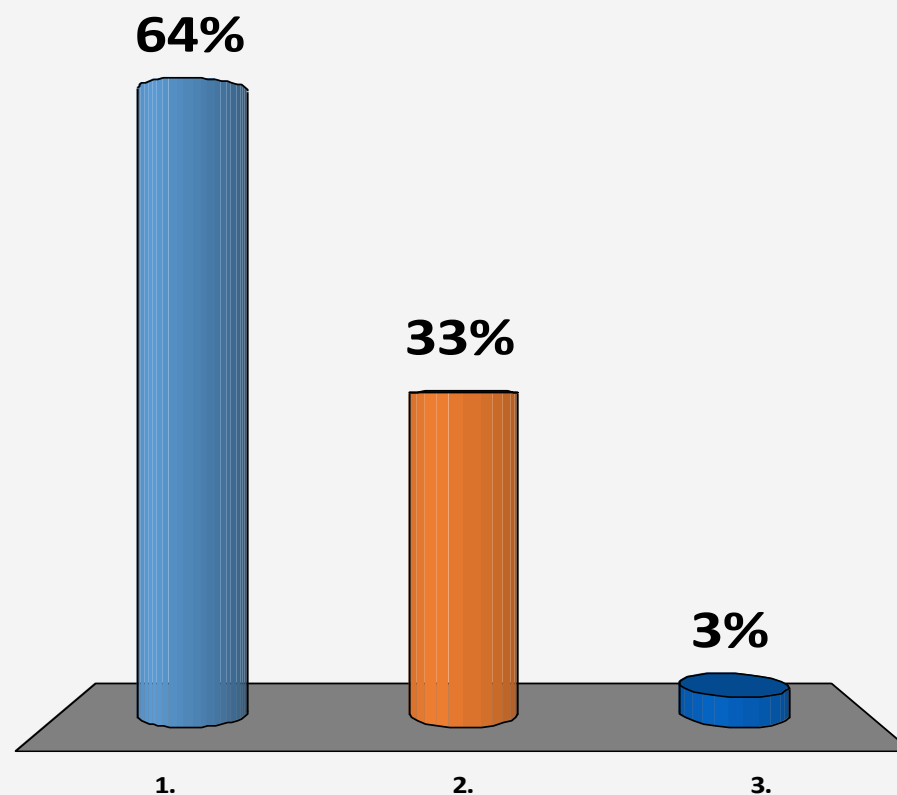
1. Best to date 迄今最好
2. Equally good 与往年一样好
3. Worse 比往年差



3. Regarding IMnI's 40th Annual Conference, rate each of the following: 请对第40届国际锰协年会以下各方面的情况做出评价。

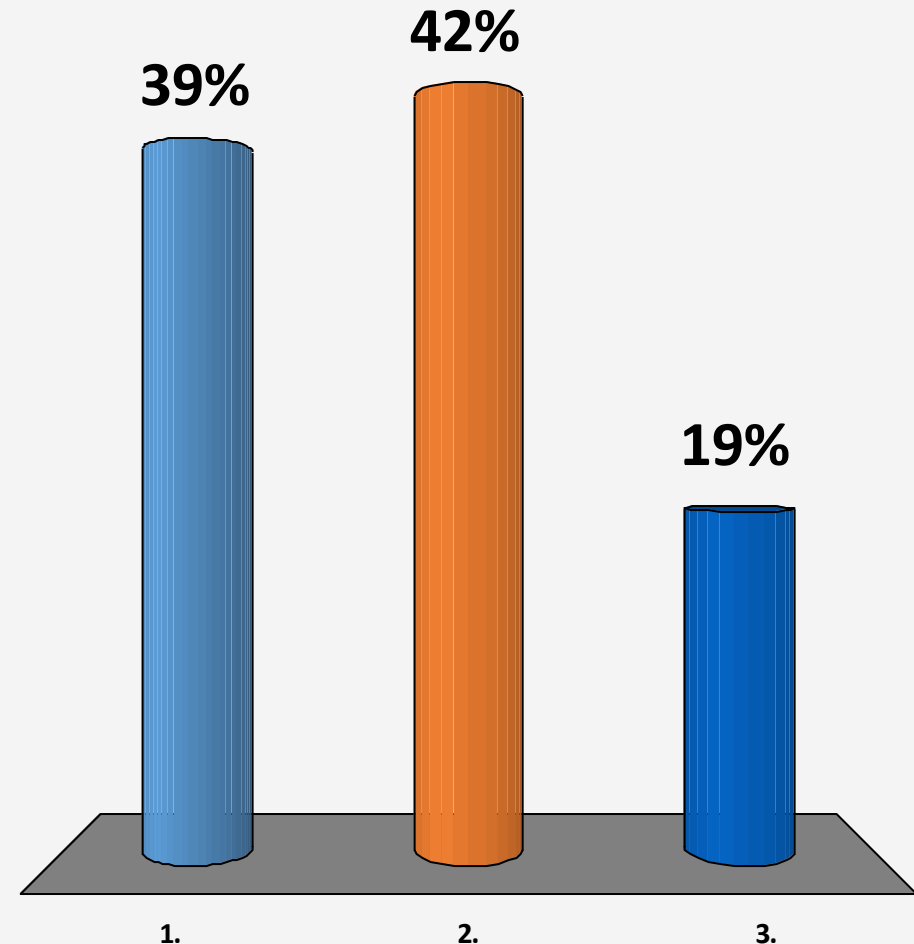
### 3.1 The Speakers 发言人

1. Excellent 优秀
2. Fair 一般
3. Poor 差



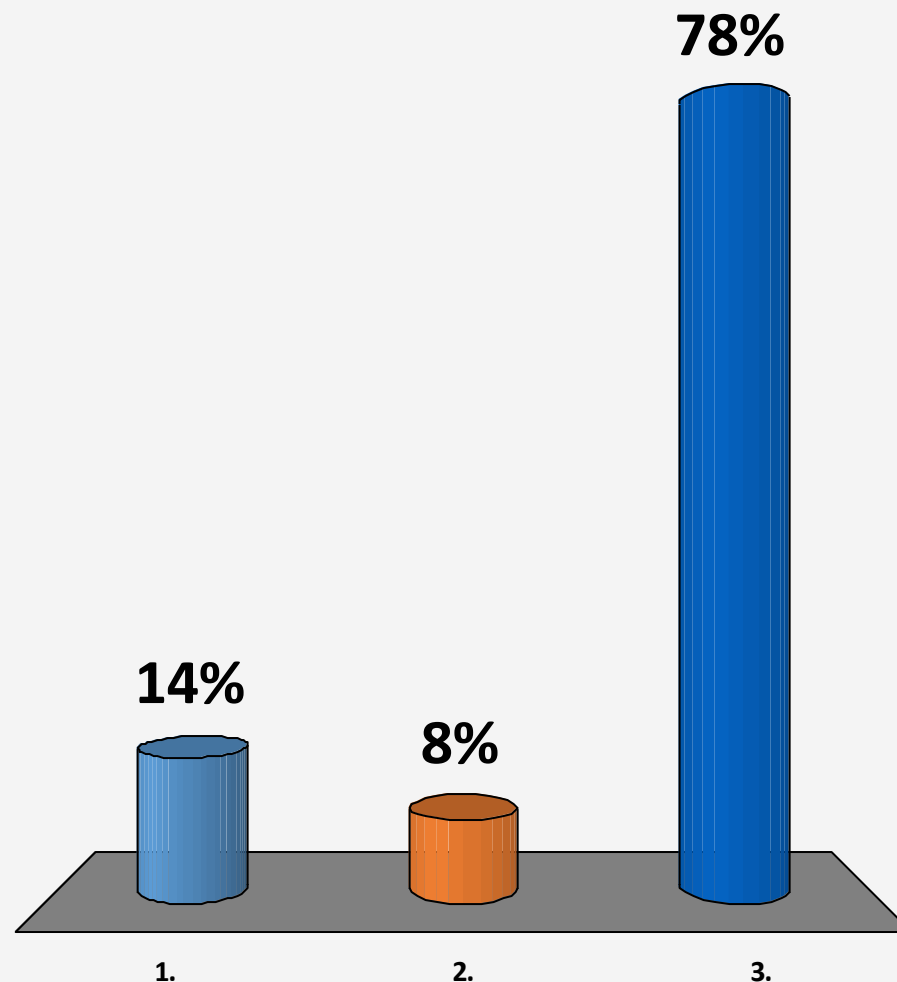
## 3.2 The quality of translation (Chinese to English / English to Chinese) 翻译质量 (中翻英/英翻中)

1. Excellent 优秀
2. Fair 一般
3. Poor 差



## 3.3 The length of conference sessions (2 half days) 年会会议的时长（两个半天）

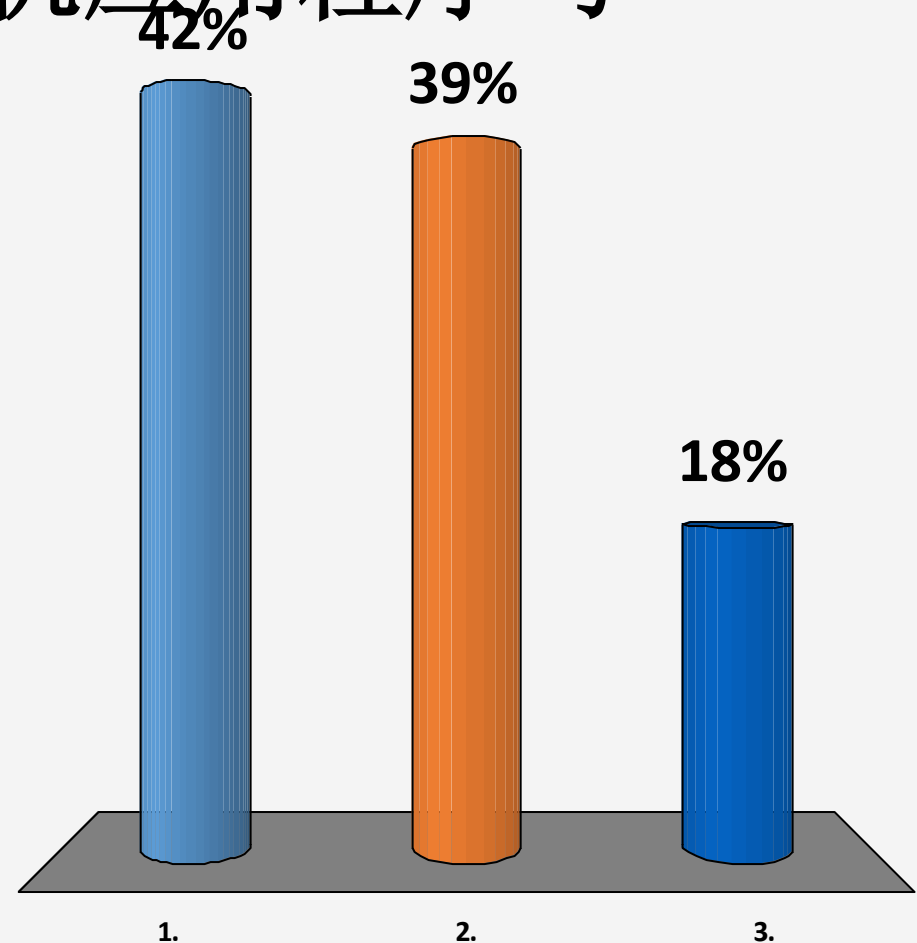
1. Too short 太短
2. Too long 太长
3. Just right 正好





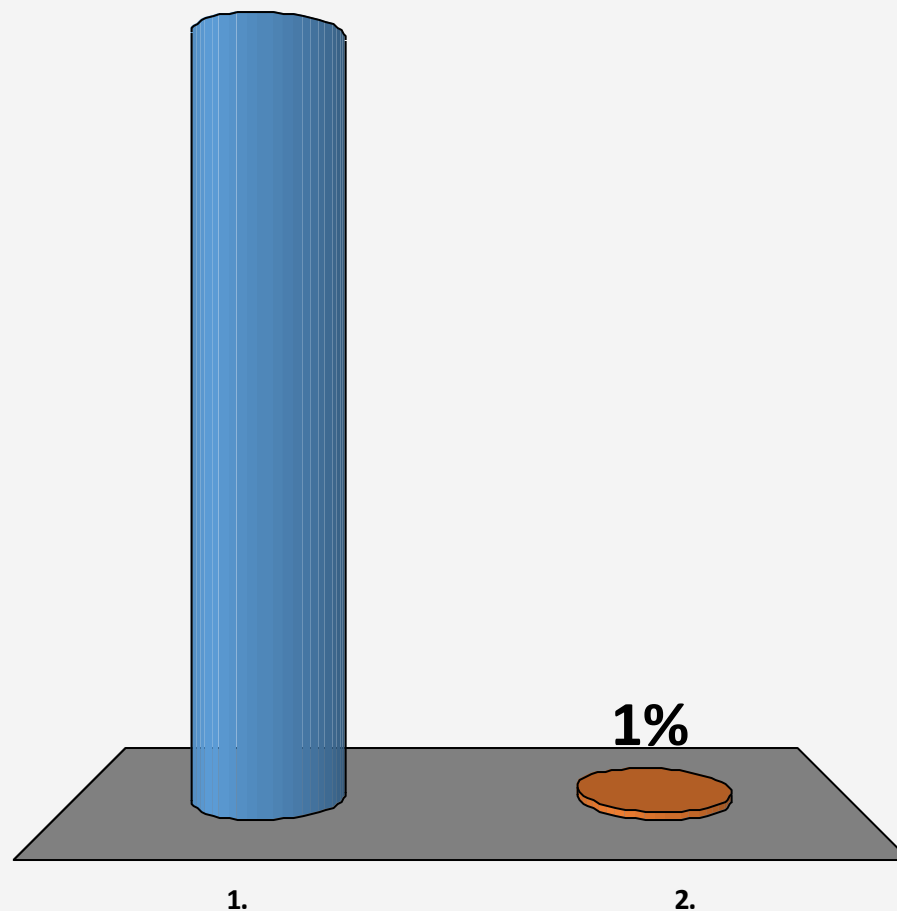
# 3.4 Have you used the mobile application we introduced at this conference? 您有使用此次会议引入的手机应用程序吗

1. Yes 是
2. No 否
3. What mobile application?  
什么应用程序?



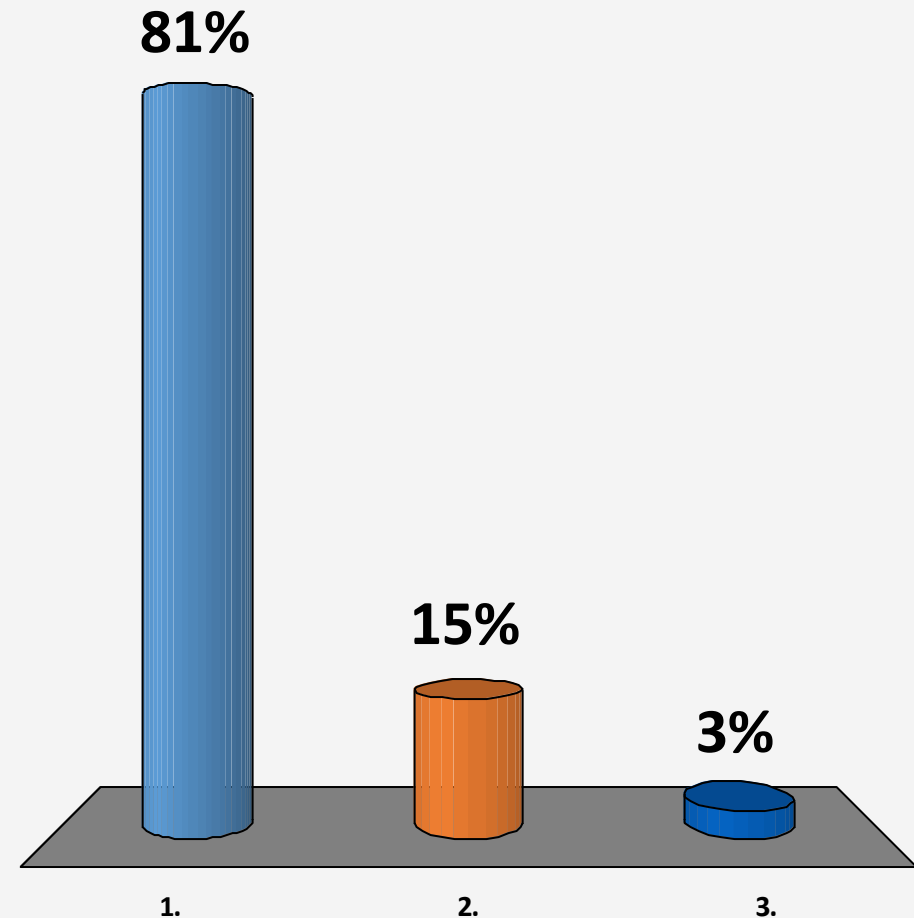
### 3.5 Did the event offer a good balance between conference sessions and free time? 年会是否做到了报告与自由时间之间的均衡安排?

1. Yes 是
2. No 否



# How do you rate the Technical Tours? 您如何评价技术考察游？

1. Excellent 优秀
2. Fair 一般
3. Poor 差



# **QUESTIONS RELATED TO THE STEEL/Mn INDUSTRIES**

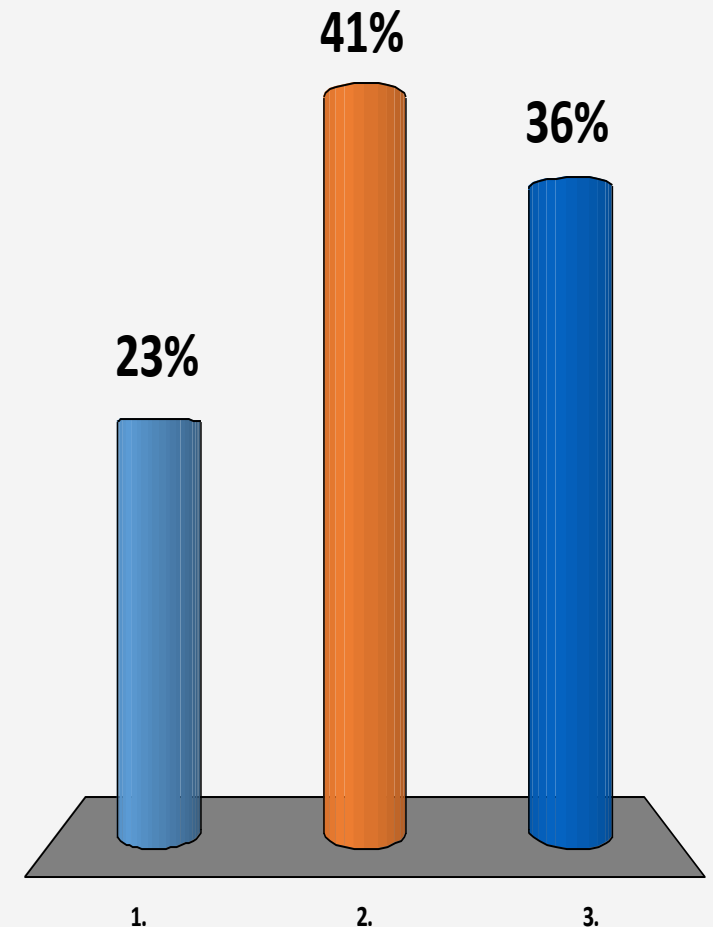
与钢/锰产业有关的问题

**1. 2013 China Steel production was 779 MT.**

**What will be the figure in 2014?**

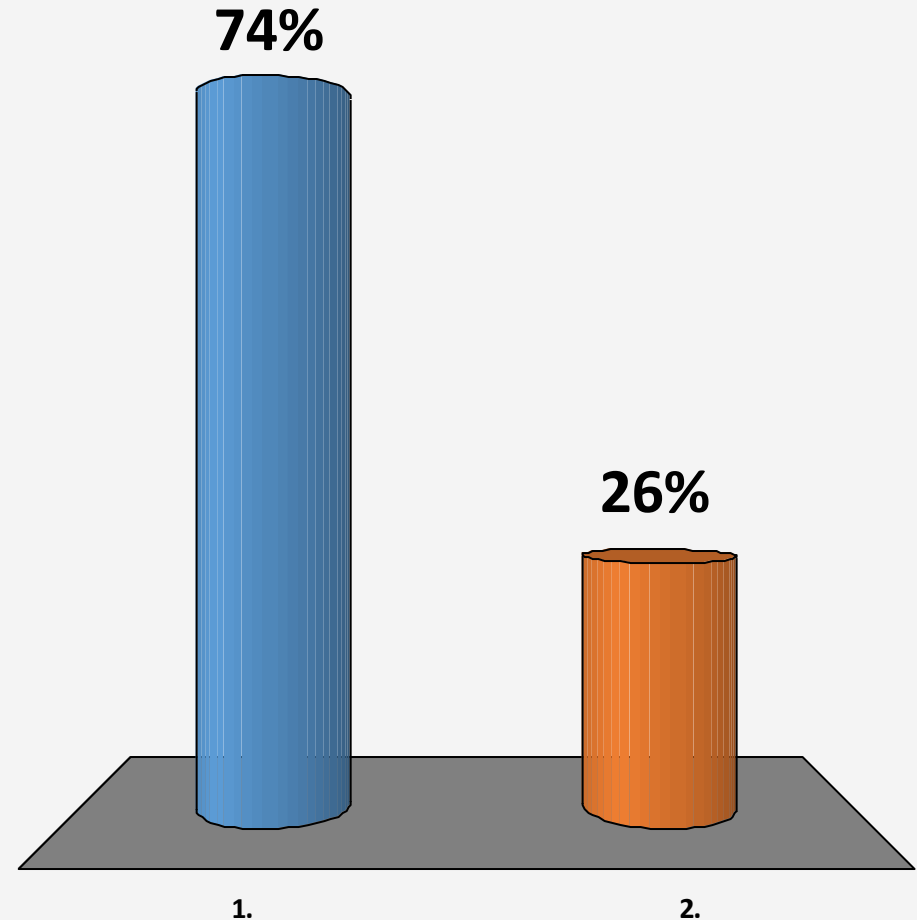
2013 年中国粗钢产量为7.79亿吨，2014年产量数字将会是

1. Below 779 MT 低于7.79亿吨
2. Over 779 – 800 MT 介于7.79亿吨与8亿吨之间
3. Over 800 MT 超过8亿吨



## 2. Will we see a significant increase in steel production in India over the next 5 years? 未来5年印度钢产量会显著增加吗？

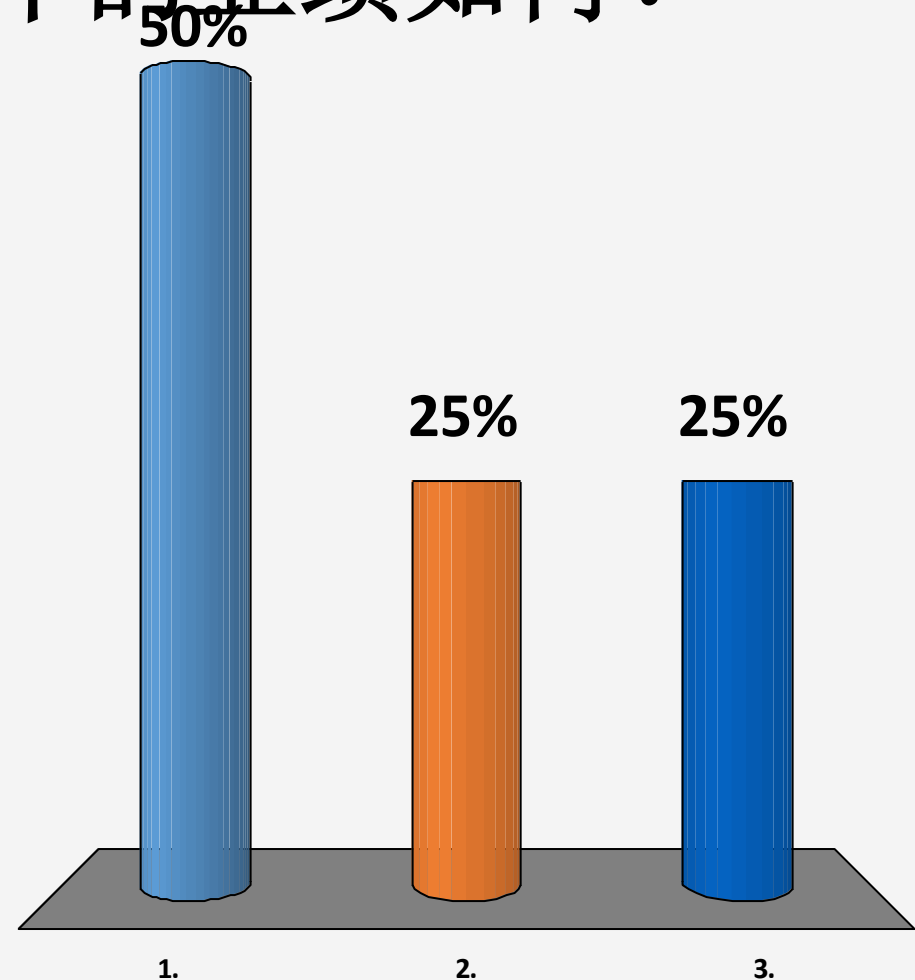
1. Yes 是
2. No 否



### 3. How was your company's Mn business in 2013 vs. 2012?

与2012年相比，您公司2013年的业绩如何？

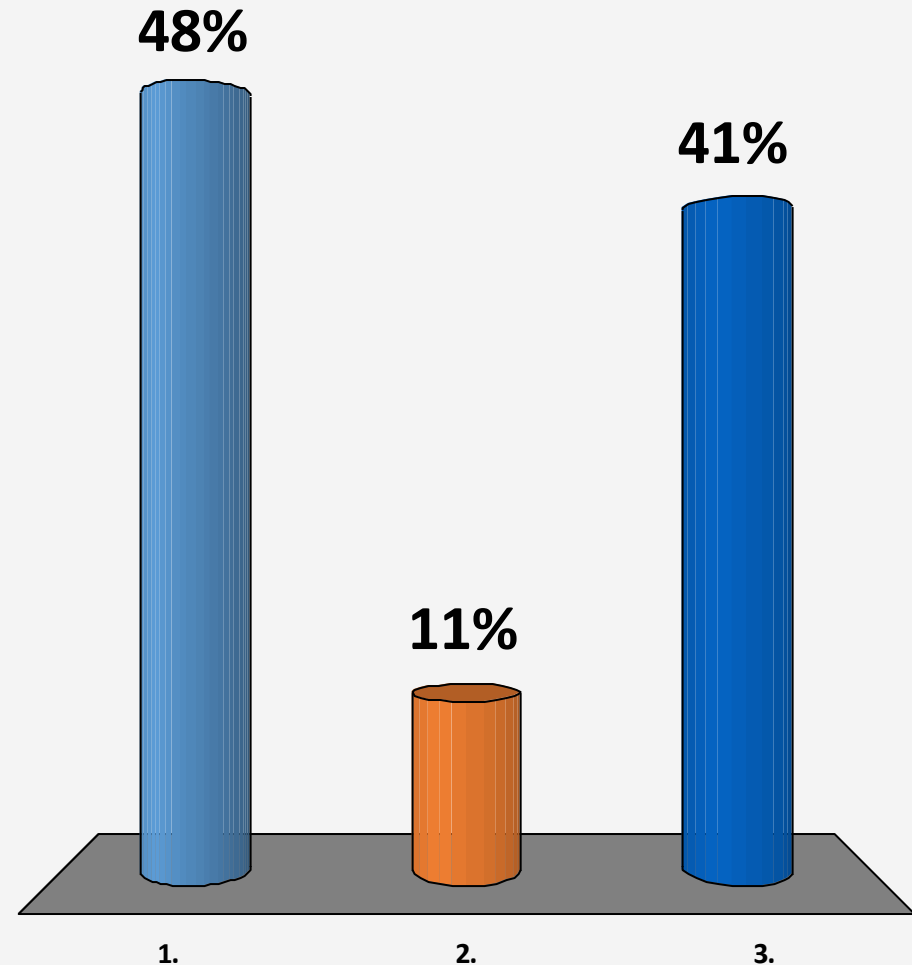
1. Better 提升
2. Same 持平
3. Worse 下降



# 4.- How do you think your company's Mn performance will be in 2014 vs. 2013?

与2013年相比，您判断您公司2014年的业绩将会如何？

1. Better 提升
2. Same 持平
3. Worse 下降

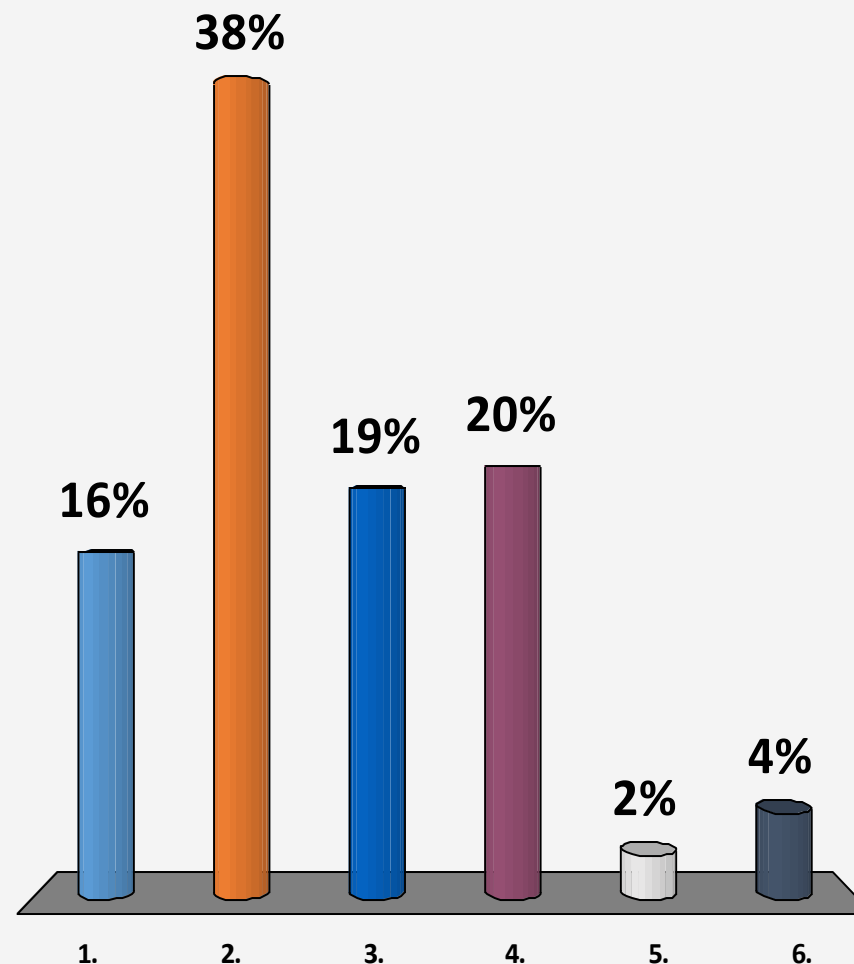




# 5.- The most important challenge for the Mn industry is

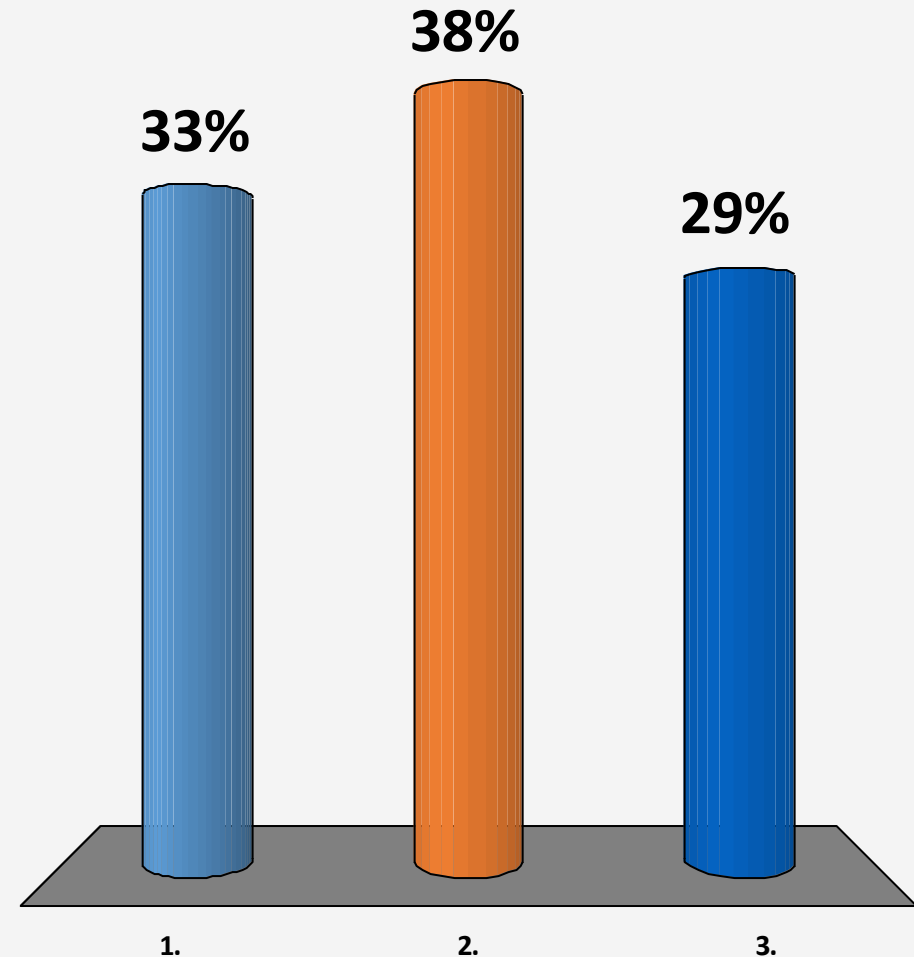
## 锰行业面临的最大的挑战是

1. Demand from the Steel mills 钢厂的需求
2. Oversupply of Mn Ore 锰矿石供过于求
3. Oversupply of Mn Alloys 锰合金供过于求
4. Electricity Prices 电价
5. Labour issues 劳动力问题
6. Other 其它



# 6.- How do you think the Mn Industry profitability will be in 5 years? 您认为在未来5年锰行业盈利性将会?

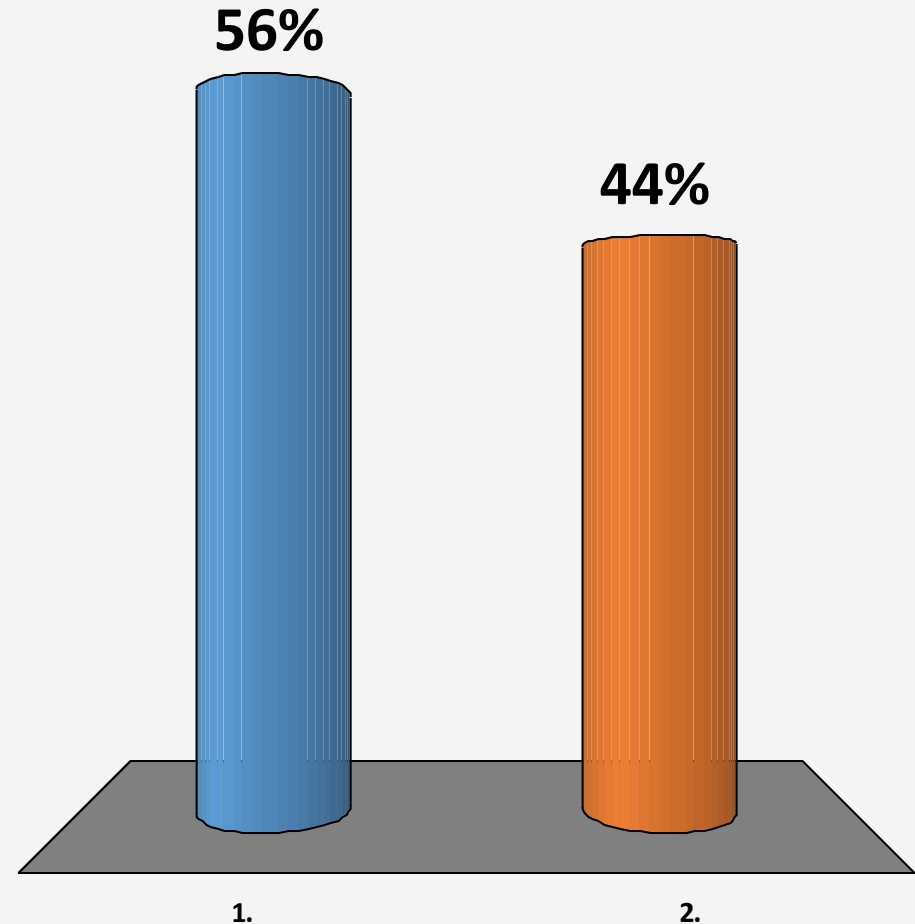
1. Better than today 好于今天
2. Worse than today 差于今天
3. More or less the same 与今天差不多



# 7. – Is it likely that we will see the South African Mn industry consolidate over the next 5 years?

未来5年南非锰行业会出现合并吗？

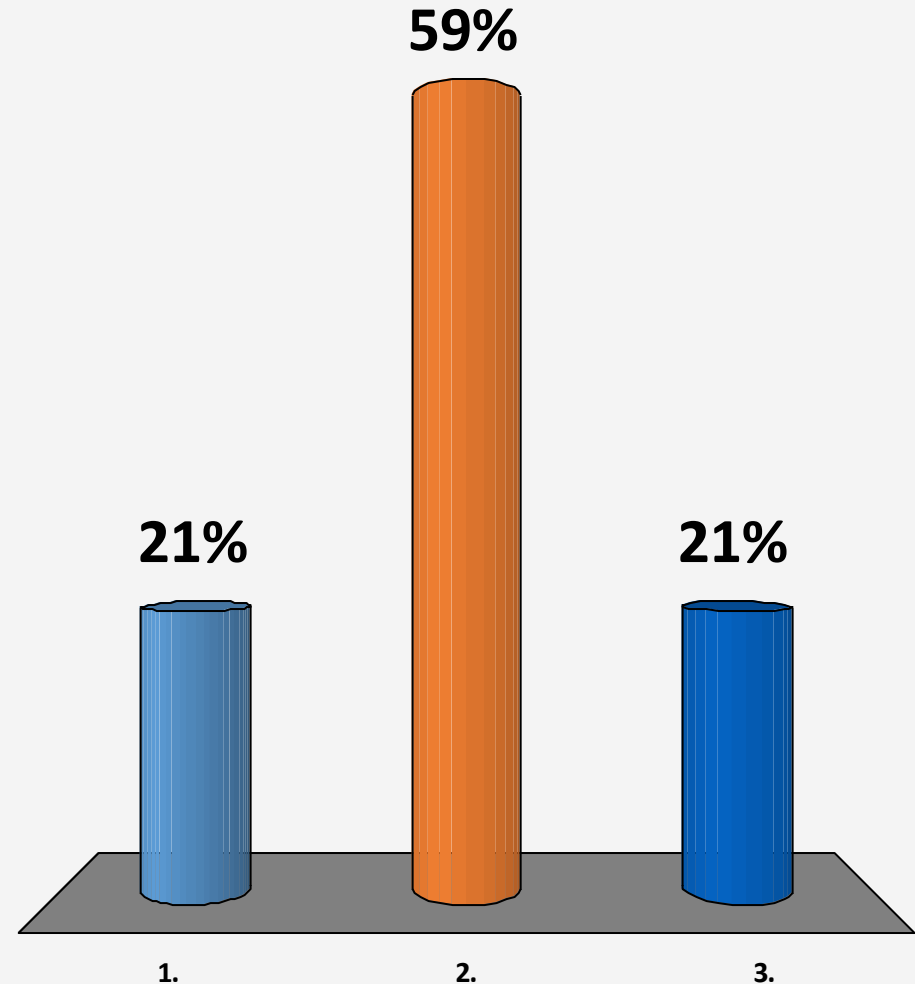
1. Yes 是
2. No 否



# 8. Will the new Mn ferroalloy capacity in Malaysia:

## 马来西亚新的锰合金产能将

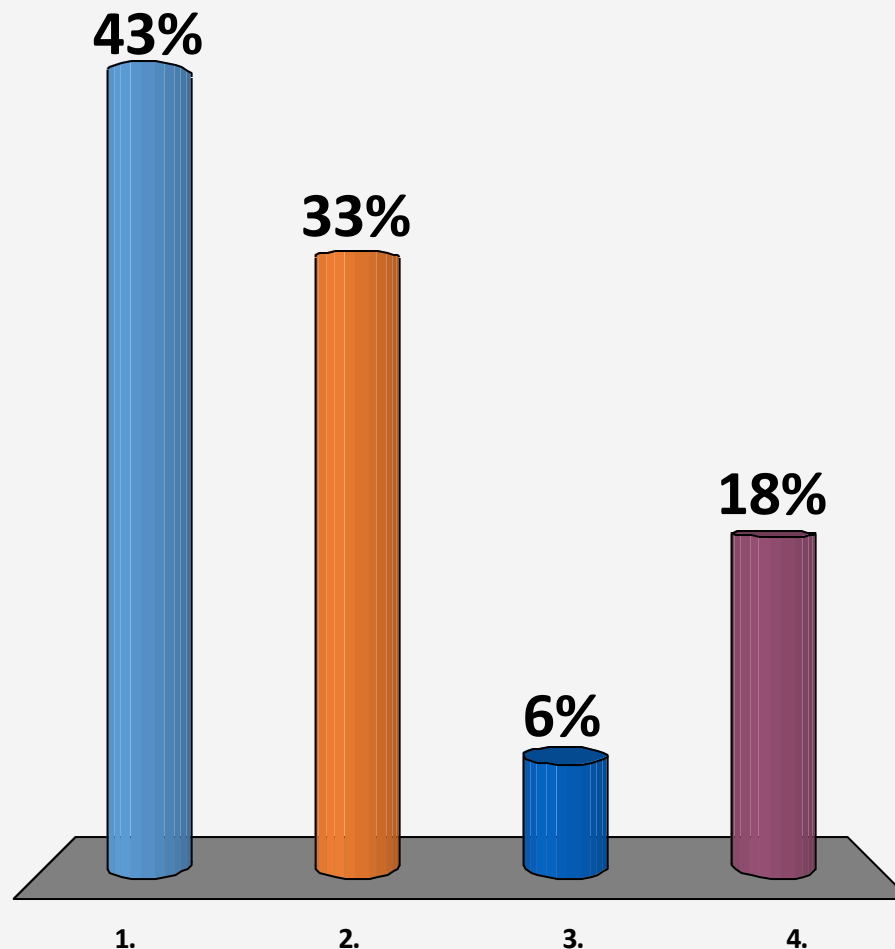
1. Fill up additional demand  
满足额外需求
2. Replace existing capacity 取  
代现有产能
3. Be displaced by existing  
capacity 被现有产能取代



**9. This year's conference had a record high attendance, despite the poor performance of the Mn industry. Why in your view?**

尽管锰行业表现低迷，本届年会参会人数却创历史新高，您认为这是得益于：

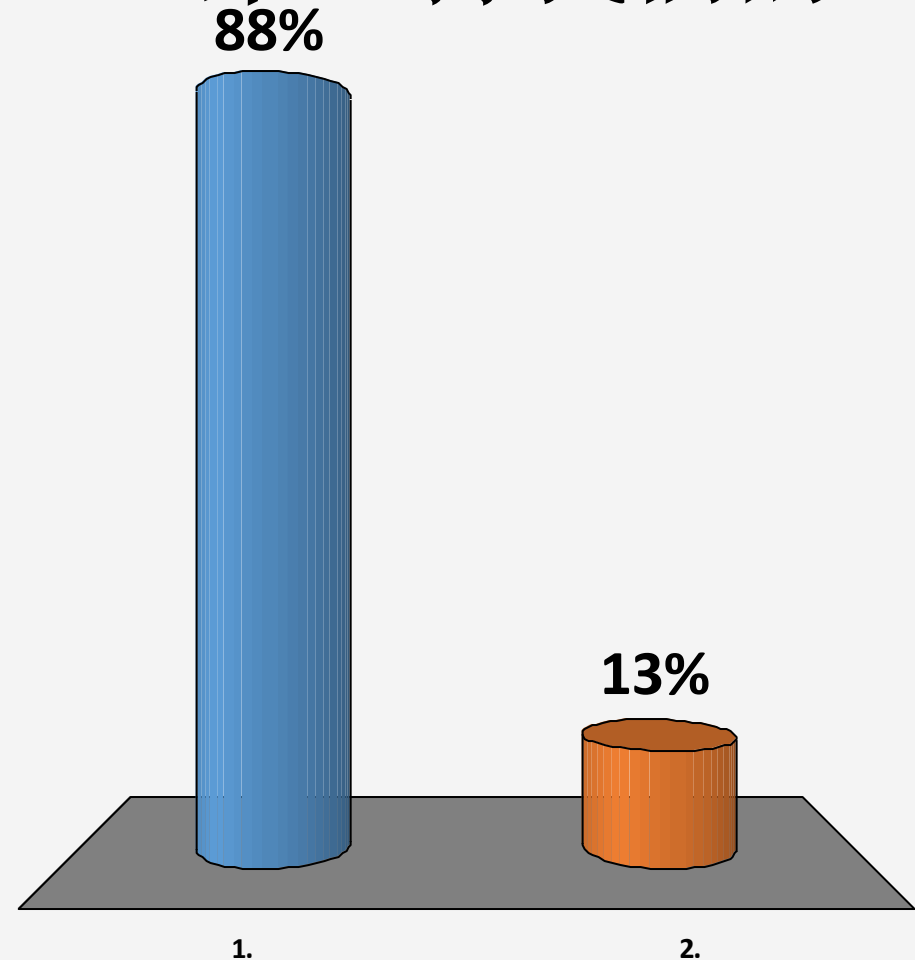
1. Location 会议地点
2. Technical tours 技术考察
3. Speakers 发言人
4. Other其他



# 10. Should we invite Alex Puissant to come back next yet to facilitate our conference?

明年我们还应该邀请Alex Puissant来主持我们的年会吗？

1. Yes 是
2. No 否



THANK YOU VERY MUCH